



Continental Group Family Housing Privatization Project

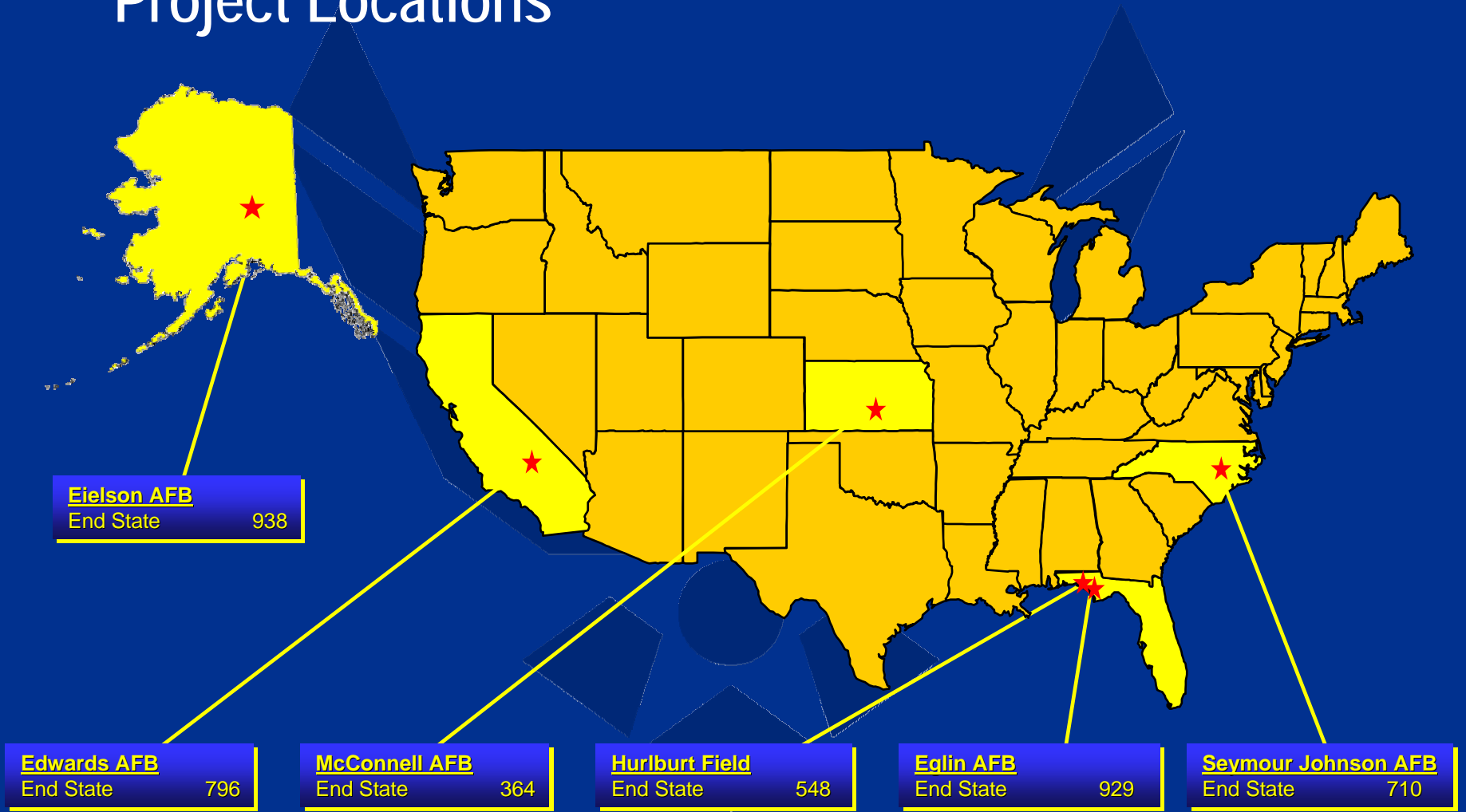
Continental Group Project Overview

August 31, 2010

Continental Group

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Project Locations



Project Concept Overview

Continental Group							
	Total	Edwards AFB	Eglin AFB	Eielson AFB	Hurlburt Field	McConnell AFB	Seymour Johnson AFB
Convey	3,741	796	1,032	509	380	493	531
801 Lease Buy-Out	366	0	0	366	0	0	0
Delayed Convey	278	0	0	99	0	0	179
Demolish	1,585	0	897	36	366	286	0
Return Historic Units	9	0	9	0	0	0	0
Construct	1,494	0	867	0	470	157	0
Renovation	14	0	0	0	14	0	0
As Is	2,777	796	126	938	0	207	710
Project End State	4,285	796	993	938	484	364	710
Financing Scope	3,580	522	993	780	484	364	437
HRMA	4,253	522	1,162	974	685	364	546

Note: Table reflects Government notional concept. Offerors should perform their own due diligence.

Project Demographics and Estimated Income

Continental Group					
Rank	Number of Units (Financing Scope)	Percentage of Units	Weighted Average BAH	Estimated Monthly Gross Revenue (\$000)*	Estimated Annual Gross Revenue (\$000)*
GOQ	9	0.3%	\$ 2,054	\$ 18	\$ 211
SOQ	66	1.8 %	\$ 2,032	\$ 127	\$ 1,529
FGO	243	6.8 %	\$ 1,965	\$ 454	\$ 5,443
CGO	298	8.3 %	\$ 1,610	\$ 456	\$ 5,469
E9	32	0.9 %	\$ 1,755	\$ 53	\$ 640
SNCO	436	12.2 %	\$ 1,588	\$ 658	\$ 7,895
JNCO	2,496	69.7 %	\$ 1,329	\$ 3,152	\$ 37,821
Total	3,580	100.0%	\$ 1,446	\$ 4,917	\$ 59,008

* Estimated income assumes 95% occupancy

Continental Group Project Highlights

- Continental in scope; 5 Major Commands, 6 Installations
- 1,760 MILCON units constructed after 2000 to be conveyed (including Delayed Conveyed units)
 - Edwards AFB: 536 units
 - Eglin AFB: 126 units
 - Eielson AFB: 395 units
 - Seymour Johnson AFB: 703 units
- 801 Lease Buy-Out Requirement at Eielson AFB (366 units)
- Historic units to be returned to the Air Force (9 units)
- Significant construction requirements focused in FL and KS
- RFQ will indicate financing scope